

# UNIVERSITY OF NORTH BENGAL

BBA (TAH) Programme 1st Semester Examination, 2021

## **DSC1-BBA**

### PERSONA MANAGEMENT AND SOFT SKILLS PERSONALITY DEVELOPMENT

Time Allotted: 2 Hours

Full Marks: 60

The figures in the margin indicate full marks.

#### **GROUP-A**

	Answer any <i>four</i> questions from the following	3×4 = 12
1.	Define Flexibility and Responsibility.	3
2.	What is Emotional Intelligence?	3
3.	What is the full form of TEAM and SMART?	3
4.	Define Self Esteem.	3
5.	What are the sources of Vitamin C and its usefulness?	3
6.	Write down the qualities from the letters B, E, I, X, C, Y.	3

#### **GROUP-B**

	Answer any <i>four</i> questions from the following	6×4 = 24
7.	Define Grooming. State the importance of Grooming in the Service Industry.	1+5
8.	State the difference between Self-Centered and Self-Actualized.	6
9.	Define Healthy diet. Explain the importance of health and nutrition.	2+4
10.	What is Time Management? Discuss the benefits of the same.	2+4
11.	Explain the distribution of Nutrients. State the benefits of fruits and vegetables.	3+3
12.	Discuss the importance of Hard and Soft Skills.	6

#### **GROUP-C**

	Answer any two questions from the following	$12 \times 2 = 24$
13.	Discuss SWOT Analysis and PESTLE Analysis in detail.	6+6
14.	Define Self Introspection. Discuss the benefits of Self Introspection.	4+8
15.	Discuss in detail with introduction the Maslow's Hierarchy of Needs Theory along with diagram.	12
16.	Explain the different hair textures and types. Describe the basic hair care process. Discuss the process of making one kind of hair pack.	4+4+4

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